"Are You Being Productive?"

By Joseph P. Faust, Founder, TheBetterBizClub.com

A recent study by Harvard Business School found that individual human productivity is one of the most important factors when it comes to a company's growth and impact over time. This seems counterintuitive in the technical revolution, and the era of Big Data, blockchain, and the metaverse. It's also important to consider that productivity is about working and relating well with others; *most people do not work in isolation.* And most goals are achieved through collaboration. Are you being "productive?"

- EFFECTIVENESS is about getting the right things done.

- PRODUCTIVITY is about getting things done, *efficiently.*

LEVERAGE is about understanding that the sequence of your priorities matters.

1) **Doing the right thing** (effectiveness) vs.
2) **Doing something really well** (productivity) means that the value of #2 is dependent on #1.

To succeed at work, and in life, takes relating well with ourselves and others. "The most important single ingredient in the formula for success is knowing how to get along with people." - Theodore Roosevelt

Relating well takes respecting context. Context is defined in the Oxford English Dictionary as, *"The circumstances that form the setting for an event, statement, or idea, and in terms of which it can be fully understood and assessed."*

Three keys to relating well with yourself and others:

1. Personal Alignment.
When a person feels clear, ALIGNED, their thinking produces inspired action and results.*

2. Relational Alignment.
Relational alignment and productivity, occurs in a high-trust environment.
Relating with respect and awareness of someone's CONTEXT is important.
REALLY caring about the answer to**: "HOW ARE YOU?"** is a deep exploration.

3. Relational Context.
The mix of their reality and your reality. *TIP: Respect your context AND respect their context.*

Recommended, RESOURCES.
* For Personal Alignment, to get your desires and beliefs to agree; MindsetTuneup.com
ProductivityToolkit.com is about EFFECTIVELY GETTING THE RIGHT THINGS DONE.